Georg-August-Universität Göttingen Modul: M.WIWI-BWL.0009: Behavioral Manag	aement Accounting	6 Credits 4 WLH
German title: Verhaltensorientiertes Controlling	,	
Learning outcomes, core skills: After successfully completing this course, the students know the concept,		Workload: Attendance time: 56 hours Self-study time:
After successfully completing this course, the st structure and application of important control ins special influence on the behavior of stakeholder deeper knowledge of how control instruments si to adjust the behavior of all stakeholders toward	struments which have a s. The students achieve a hould be developed in order	124 hours
Course		
 Lecture content: Theoretical principles in behavioral management accounting Budgeting 		2 WLH
 Performance key figures Incentive and Remuneration Systems Transfer Pricing 		
 Possibilities and limitations of Behavioral Ma Wrap up and Prospect 	anagement Accounting	
2. Tutorial Within the associated tutorials, the students will deepen the contents of the lecture through sample calculations and case studies.		2 WLH
Examination: Written exam (90 minutes, 6 credits) or written exam (90 minutes, 5 credits and case study presentation approx. 20 minutes, 1 credit)		6 Credits
minutes, 1 creait)		
Prerequisite: None		
Prerequisite: None Examination requirements Students are expected to prove their theoretical		
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Prerequisite: None Examination requirements Students are expected to prove their theoretical instruments. Furthermore, students have to show and develop these instruments regarding behav students have to apply this theoretical knowledg Admission requirements: None Language: German Course frequency: Every winter semester	w that they can evaluate ioral aspects. Moreover, the le in case studies. Recommended previous B.WIWI-BWL.0085 "Financ Accounting" Person responsible for m Prof. Dr. Stefan Dierkes Duration: 1 semester	e and Management
Prerequisite: None Examination requirements Students are expected to prove their theoretical instruments. Furthermore, students have to show and develop these instruments regarding behav students have to apply this theoretical knowledg Admission requirements: None Language: German	w that they can evaluate ioral aspects. Moreover, the le in case studies. Recommended previous B.WIWI-BWL.0085 "Financ Accounting" Person responsible for m Prof. Dr. Stefan Dierkes	e and Management odule: : 2 - 3